Pinelands Development Credits Summary Report Through December 31, 2008



New Jersey Pinelands Commission March, 2009

The Pinelands Development Credit Program

The Pinelands Development Credit program is a Transferable Development Rights program which encourages a shift of development away from important environmental and agricultural lands to other, more appropriate areas within the Pinelands.

Each year, the staff of the Pinelands Commission publishes a report summarizing key activity levels in the program. For more information on how the program works, please call or write the Pinelands Commission or the New Jersey Pinelands Development Credit (PDC) Bank or check their respective websites.

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http://www.nj.gov/pinelands/ http://www.state.nj.us/dobi/pinelands/pinelandsbank.htm

ACTIVITY LEVELS AT A GLANCE

| | <u>2008</u> | <u>1981-2008</u> |
|---|-------------|------------------|
| Rights Severed* from Sending Areas | 355 | 6,969 |
| Acres Protected Through Severances** | 3,636 | 59,444 |
| Other Acres Protected *** | 0 | 339 |
| First Time Sales of Rights | 56 | 4,982 |
| 3,397 Rights Purchased by Private Parties | | |
| 1,585 Rights Purchased by Banks | | |
| Resales of Rights | 6 | 1,107 |
| 668 Rights Resold between Private Parties | | |
| 439 Rights Purchased from Banks | | |
| Rights Proposed for Use | 99 | 4,671 |
| | | |

3188 Rights Redeemed

1,483 Rights Proposed in Active Projects

The tables and graphs which follow provide more detailed information on these and other key steps in the Pinelands Development Credit Program.

^{*} Includes rights retired through PDC Bank Special Purchase & Farmland Preservation Programs

^{**} Includes acres protected through retirement of PDCs through PDC Bank Special Purchase & Farmland **Preservation Programs**

^{***} Includes non-sending lands deed restricted as part of a parcel with a PDC allocation and deed restriction.

TABLE 1

PINELANDS DEVELOPMENT CREDIT PROGRAM
ALLOCATION OF RIGHTS BY YEAR

| | | Number |
|-------|-------------|-----------|
| Year | Allocations | of Rights |
| 1981 | 7 | 332 |
| 1982 | 25 | 662 |
| 1983 | 37 | 516 |
| 1984 | 33 | 215 |
| 1985 | 21 | 137 |
| 1986 | 13 | 30 |
| 1987 | 8 | 41 |
| 1988 | 8 | 38 |
| 1989 | 82 | 391 |
| 1990 | 152 | 713 |
| 1991 | 77 | 269 |
| 1992 | 17 | 34 |
| 1993 | 127 | 245 |
| 1994 | 133 | 501 |
| 1995 | 27 | 118 |
| 1996 | 30 | 194 |
| 1997 | 65 | 242 |
| 1998 | 81 | 185 |
| 1999 | 16 | 81 |
| 2000 | 168 | 1617 |
| 2001 | 194 | 2340 |
| 2002 | 33 | 539 |
| 2003 | 36 | 121 |
| 2004 | 48 | 171 |
| 2005 | 150 | 531 |
| 2006 | 59 | 406 |
| 2007 | 37 | 93 |
| 2008 | 24 | 24 |
| TOTAL | 1,708 | 10,786 |

- 1. One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2. The numbers of allocations are equivalent to the number of Letters of Interpretation (LOIs) issued by the Pinelands Commission relative to PDC allocations. Revised LOIs are not counted, except where increased allocations result from an increase in acres.
- 3. In cases where property owners received revised PDC allocations, the adjusted allocation is reflected in the total number of rights for the year in which the original allocation was made, except where increased allocations result from an increase in acres, which are reflected in the year that the revised allocation occurred.
- 4. In the 2002 Plan Review Report, it was estimated that there were approximately 18,000 total rights to be allocated.

Source: Cross-referenced LAN file summary, Executive Director's LOI summary record and 1990-2008 LOIs.

TABLE 2
PINELANDS DEVELOPMENT CREDIT PROGRAM
LAND PROTECTED THROUGH PDC SEVERANCES

| Year | Rights Severed | Acres Protected Preservation Area | Agricultural Production Area | Special Agricult. Production Area | Other Mgmt. Area | ANNUAL TOTAL |
|---------------|-------------------|---|---------------------------------|-----------------------------------|---------------------|-----------------|
| | | | _ | _ | | |
| 1982 | 40 | 686 | 0 | 0 | | 686 |
| 1983 | 152 | 219 | 801 | 0 | | 1,021 |
| 1984 | 107 | 270 | 0 | 476 | | 746 |
| 1985 | 29 | 387 | 0 | 10 | | 397 |
| 1986 | 18 | 0 | 107 | 0 | | 107 |
| 1987 | 9 | 0 | 58 | 0 | | 58 |
| 1988 | 2 | 1 | 0 | 0 | | 1 |
| 1989 | 4 | 27 | 0 | 0 | | 27 |
| 1990 | 257 | 1,728 | 593 | 117 | | 2,437 |
| 1991 | 259 | 895 | 1,285 | 1 | | 2,181 |
| 1992 | 213 | 1,710 | 279 | 0 | 2 | 1,991 |
| 1993 | 4 | 41 | 0 | 0 | | 41 |
| 1994 | 248 | 1,723 | 654 | 133 | | 2,510 |
| 1995 | 135 | 275 | 345 | 30 | | 650 |
| 1996 | 79 | 164 | 223 | 8 | 1 | 396 |
| 1997 | 253 | 1,142 | 403 | 207 | | 1,751 |
| 1998 | 207 | 1,795 | 721 | 222 | | 2,740 |
| 1999 | 145 | 915 | 138 | 276 | | 1,329 |
| 2000 | 798 | 684 | 978 | 3,724 | | 5,385 |
| 2001 | 1068 | 3,517 | 671 | 5,331 | | 9,519 |
| 2002 | 363 | 874 | 275 | 1,533 | | 2,682 |
| 2003 | 103 | 1,079 | 145 | 0 | | 1,223 |
| 2004 | 158 | 664 | 716 | 0 | | 1,380 |
| 2005 | 666 | 780 | 2,593 | 1,602 | | 4,974 |
| 2006 | 461 | 289 | 1,763 | 2,945 | | 4,996 |
| 2007 | 72 | 772 | 301 | 0 | | 1,074 |
| 2008 | 62 | 1 | 324 | 58 | | 382 |
| PDCBank Total | 5,912 | 20,637 | 13,375 | 16,670 | 2 | 50,684 |
| FPP Total | 1,053 | 102 | 5,263 | 1,978 | 0 | 7,343 |
| Grand Total | 6,965 | 20,739 | 18,638 | 18,648 | | 58,027 |

1. One transferable development right equals one-quarter Pinelands Development Credit.

2. Numbers may not total due to rounding.

- 3. PDCs are normally allocated to land in the listed areas but may also be allocated in special cases to properties in other Pinelands Management Areas.
- 4. 1,001 rights purchased by NJPDC Bank in years 2000 through 2002 were retired through the Special PDC Purchase Program and are not available for use.
- 5. The State Agriculture Development Committee (SADC) and the Burlington County Board of Chosen Freeholders have protected additional lands through the Farmland Preservation Program (FPP) and retired the associated PDCs. Please see Table 2-A for more details

Numbers revised 2/17/10

TABLE 2-A PINELANDS DEVELOPMENT CREDIT PROGRAM LAND PROTECTED THROUGH FARMLAND PRESERVATION PROGRAM THROUGH RETIREMENT OF PDCs THROUGH 2008

| | | | Acres Protecte | ed | | |
|-----------------|--------------|-------------------|----------------------------------|------------------------------------|----------------------------------|----------------|
| Program | No. Farms | Rights Retired | Preservation Area District | Agricultural Production Area | Special Ag Production Area | Total Acres |
| SADC Round 1 | 22 | 380 | | 1,886 | 196 | 2,082 |
| SADC Round 2 | 14 | 168 | 102 | 510 | 549 | 1,161 |
| Atlantic Co | 1 | 110 | | 1,450 | | 1,450 |
| Burlington Co. | 12 | 395 | | 1,417 | 1,233 | 2,650 |
| | | | | | | |
| TOTAL | 49 | 1,053 | 102 | 5,263 | 1,978 | 7,343 |

Notes: Corrections made as of 2/17/10

- 1. One transferable development right equals one-quarter Pinelands Development Credit.
- 2. Numbers may not total due to rounding. Acres listed are those from the LOI even though, in some cases, deed restriction describes "exceptions" and associated acreage where future dwelling units may occur.
- 4. No certificates are issued in association with these deed restrictions and PDCs are retired in accordance with amounts listed in LOI, whether or not they are multiples of 0.25 PDCs.
- 5. All rights are retired and not available for use.
- 6. These programs were initiated in 2003; not all deed restrictions were reported in the year in which they occurred

Source: State Agriculture Development Committee (SADC), PDC Bank and Burlington County Department of Resource Conservation

TABLE 2-B PINELANDS DEVELOPMENT CREDIT PROGRAM LAND PROTECTED THROUGH PDC SEVERANCES

Acres Protected in Non-Sending Areas

| | ANNUAL | | | | Rural Development |
|--------------|--------|-------------|----------------|-------------------|----------------------|
| Year | TOTAL | Forest Area | Pinelands Town | Pinelands Village | Area |
| 1000 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1982 1983 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | | | | | |
| 1984 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1985 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1986 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1987 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1988 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1989 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1990 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1991 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1992 | 60.76 | 60.76 | 0.00 | 0.00 | 0.00 |
| 1993 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1994 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1995 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1996 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1997 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1998 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1999 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2000 | 14.25 | 12.74 | 0.00 | 1.51 | 0.00 |
| 2001 | 54.00 | 8.79 | 0.00 | 20.86 | 24.35 |
| 2002 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2003 | 26.70 | 26.70 | 0.00 | 0.00 | 0.00 |
| 2004 | 1.00 | 0.00 | 1.00 | 0.00 | 0.00 |
| 2005 | 12.28 | 1.82 | 0.70 | 9.76 | 0.00 |
| 2006 | 38.92 | 0.50 | 0.00 | 38.42 | 0.00 |
| 2007 | 130.70 | 124.37 | 6.33 | 0.00 | 0.00 |
| 2008 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | 338.61 | 235.68 | 8.03 | 70.55 | 24.35 |

Source: PCIS System and PDC Bank

^{1.} These are lands preserved in association with the severance of PDCs, generally due to parcels containing multiple management areas. There are no PDCs allocated to these lands.

Figure 1
Annual Trends in Pinelands Development Credit
Allocations and Severances

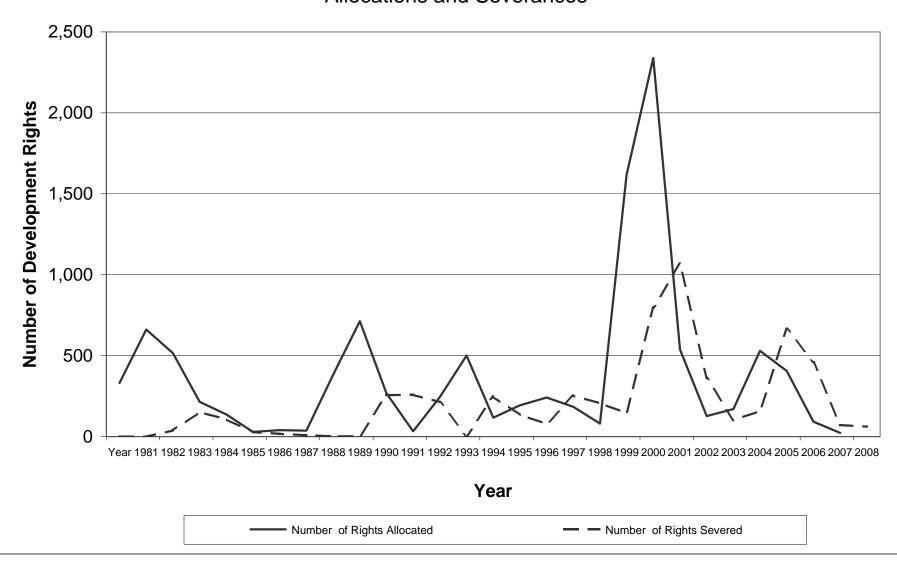
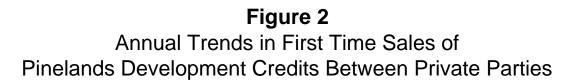


TABLE 3
PINELANDS DEVELOPMENT CREDIT PROGRAM
FIRST TIME TRANSFERS OF RIGHTS

| Rights Initially Purchased | | | | | |
|----------------------------|---------|--------|-----------|-------------|-------|
| Year | Between | Ву | Total | Other | Total |
| of | Private | Public | Rights | Rights | |
| Sale | Parties | Banks* | Purchased | Transferred | |
| 1982 | 0 | 18 | 18 | 0 | 18 |
| 1983 | 10 | 142 | 152 | 0 | 152 |
| 1984 | 0 | 107 | 107 | 0 | 107 |
| 1985 | 3 | 29 | 32 | 0 | 32 |
| 1986 | 19 | 18 | 37 | 0 | 37 |
| 1987 | 0 | 9 | 9 | 0 | 9 |
| 1988 | 0 | 1 | 1 | 0 | 1 |
| 1989 | 4 | 1 | 5 | 0 | 5 |
| 1990 | 30 | 146 | 176 | 22 | 198 |
| 1991 | 110 | 8 | 118 | 0 | 118 |
| 1992 | 33 | 21 | 54 | 90 | 144 |
| 1993 | 23 | 0 | 23 | 0 | 23 |
| 1994 | 109 | 0 | 109 | 0 | 109 |
| 1995 | 141 | 59 | 200 | 0 | 200 |
| 1996 | 84 | 14 | 98 | 2 | 100 |
| 1997 | 82 | 11 | 93 | 19 | 112 |
| 1998 | 270 | 0 | 270 | 3 | 273 |
| 1999 | 230 | 0 | 230 | 0 | 230 |
| 2000 | 385 | 498 | 883 | 0 | 883 |
| 2001 | 297 | 502 | 799 | 16 | 815 |
| 2002 | 340 | 1 | 341 | 6 | 347 |
| 2003 | 225 | 0 | 225 | 22 | 247 |
| 2004 | 217 | 0 | 217 | 1 | 218 |
| 2005 | 297 | 0 | 297 | 44 | 341 |
| 2006 | 259 | 0 | 259 | 17 | 276 |
| 2007 | 173 | 0 | 173 | 38 | 211 |
| 2008 | 56 | 0 | 56 | 18 | 74 |
| TOTAL | 3397 | 1585 | 4982 | 298 | 5280 |

- 1. One transferable development right equals one-quarter Pinelands Development Credit
- 2. Only rights transferred after being severed from sending properties are recorded.
- 3. Purchases are those transactions for which the seller received consideration.
- 4. "Public Banks" include the Burlington County Pinelands Development Credit Exchange and the New Jersey Pinelands Development Credit Bank.
- 5. Other Rights Transferred includes transfers that are not "arms-length" transfers such as transfers within families and transfers included with the sale of land

^{* 1001} rights purchased by NJPDC Bank in years 2000 through 2002 are retired through the Special Purchase Program and not available for use Source: BurlCo PDC Exchange listing & PDC Bank Registry



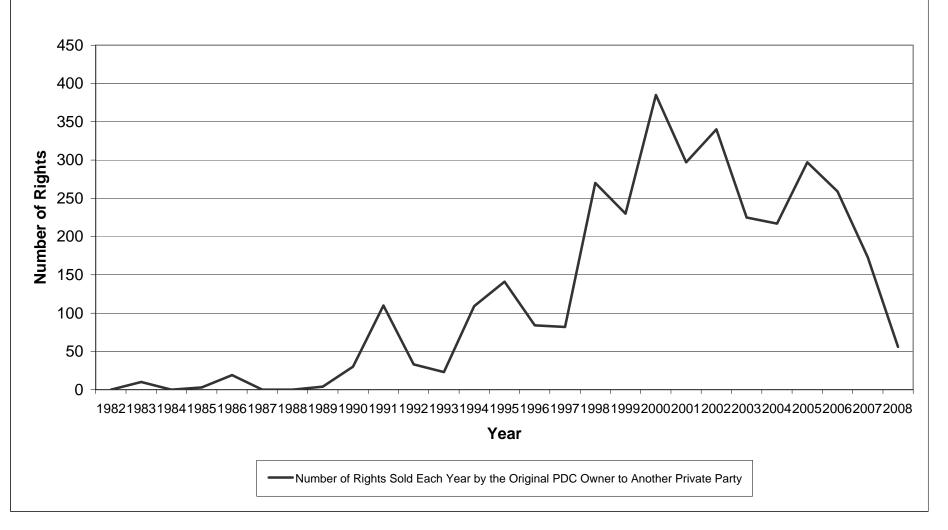
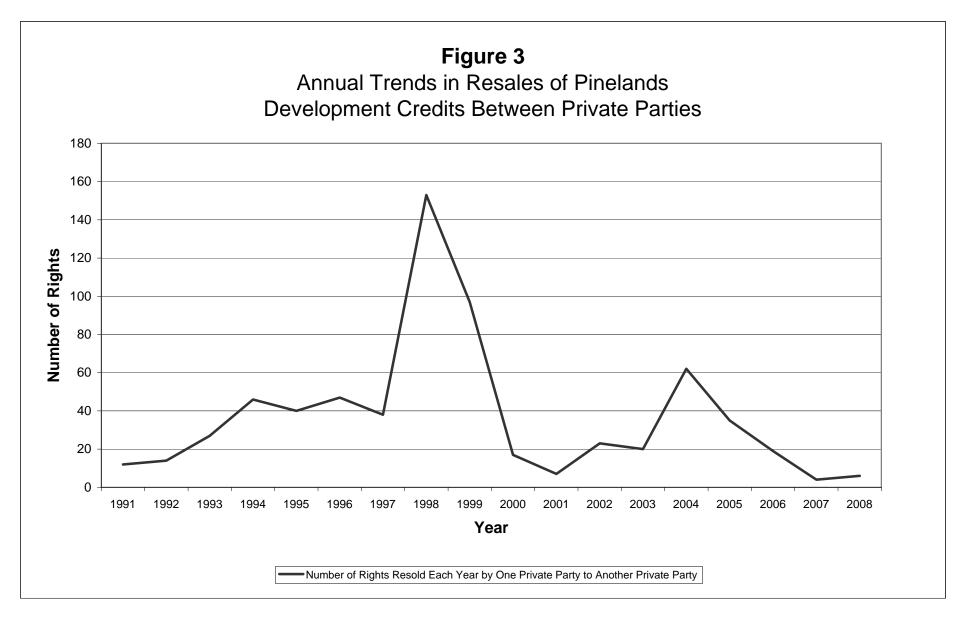


TABLE 4
PINELANDS DEVELOPMENT CREDIT PROGRAM
RESALES AND OTHER SECONDARY TRANSFERS OF RIGHTS
Rights Sold

To Private Between Private Parties from Public Banks Year of Sale **Parties** Total Rights Sold Other Rights Transferred Total Rights Transferred **TOTAL**

- 1. One transferable development right equals one-quarter Pinelands Development Credit
- 2. Transfers from the original owner of the PDCs are not included.
- 3. Resales are those transactions for which the seller received consideration.
- 4. Public Banks include the Burlington County Pinelands Development Credit Exchange and the NJ PDC Bank
- 5. Other transfers include the New Jersey Pinelands Development Credit Bank's Purchase of 80 rights from the Burlington County PDC Exchange, donation of rights, and transfers that are not "arms-length" transactions
- 6. Starting with the 1996 report, 48 rights that were previously listed as initial transfers (Table 3) were reclassified as secondary transfers and are included in Table 4.

Source: BurlCo PDC Exchange listing & PDCB Registry



Note: Prior to 1991, there were no resales between private parties.

TABLE 5 PINELANDS DEVELOPMENT CREDIT PROGRAM DEVELOPMENT PROJECTS USING PDCS

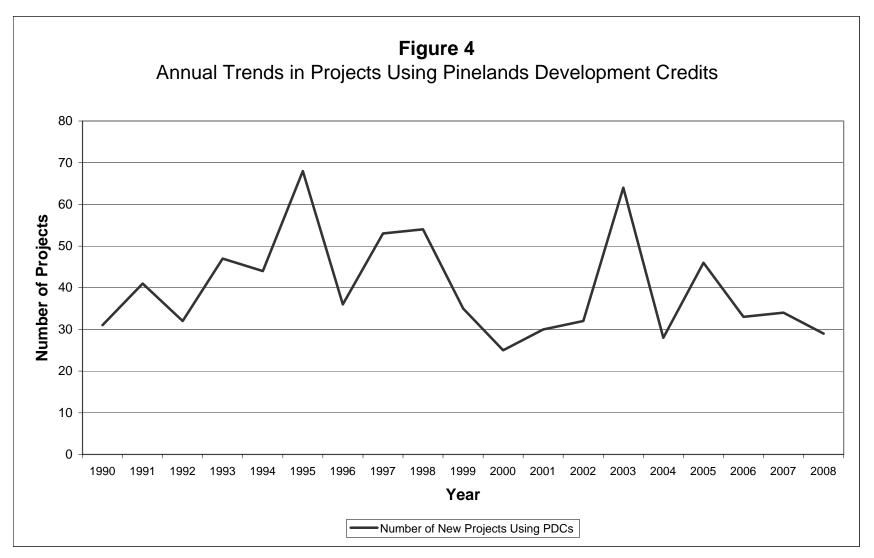
Notes:

TOTAL:

Woodland

- 1. One transferable development right equals one-quarter Pinelands Development Credit.
- Only those projects which are seeking local approvals, are in receipt of local approvals, or are built are reported here.
- 3. Redemptions are reported only after a formal redemption notice is issued.

- 4. Total number of projects reflects an ongoing review and identification of abandoned, revised and closed projects, projects no longer requiring PDCs and projects having no activity for the previous five years.
- "Linear Development" projects listed in previous reports are now assigned to Berlin and Egg Harbor Townships as per PCIS



Note: Prior to 1/1/90, these statistics were not maintained on a calendar year basis.

TABLE 6

PINELANDS DEVELOPMENT CREDIT PROGRAM
HOW PINELANDS DEVELOPMENT CREDITS ARE PLANNED TO BE USED THROUGH 2008

| | Mitigation for | | | Total |
|-----------------|-------------------|-----------------|-------------------|----------|
| | Waivers of Strict | Density Inc | Rights | |
| Municipality | Compliance. | With Variances | Without Variances | Required |
| | (No. of Rights) | (No. of Rights) | (No. of Rights) | |
| Barnegat | 0 | 1 | 89 | 90 |
| Bass River | 1 | 1 | 0 | 2 |
| Berkeley | 4 | 0 | 0 | 4 |
| Berlin Boro | 2 | 0 | 0 | 2 |
| Berlin Twp | 0 | 0 | 1 | 1 |
| Buena Boro | 0 | 1 | 4 | 5 |
| Buena Vista | 5 | 4 | 0 | 9 |
| Chesilhurst | 0 | 50 | 0 | 50 |
| Dennis | 4 | 2 | 0 | 6 |
| Egg Harbor City | 0 | 1 | 11 | 12 |
| Egg Harbor Twp | 7 | 125 | 758 | 890 |
| Estell Manor | 2 | 2 | 0 | 4 |
| Evesham | 4 | 3 | 1 | 8 |
| Folsom | 1 | 0 | 0 | 1 |
| Franklin | 2 | 1 | 0 | 3 |
| Galloway | 10 | 8 | 560 | 578 |
| Hamilton | 23 | 221 | 746 | 990 |
| Hammonton | 2 | 13 | 9 | 24 |
| Jackson | 6 | 1 | 62 | 69 |
| Lacey | 5 | 1 | 0 | 6 |
| Lakehurst | 0 | 1 | 0 | 1 |
| Manchester | 6 | 1 | 0 | 7 |
| Maurice River | 3 | 1 | 0 | 4 |
| Medford | 7 | 24 | 104 | 135 |
| Medford Lakes | 0 | 4 | 0 | 4 |
| Monroe | 8 | 65 | 349 | 422 |
| Mullica | 8 | 1 | 0 | 9 |
| New Hanover | 2 | 0 | 0 | 2 |
| Ocean | 1 | 0 | 0 | 1 |
| Pemberton | 15 | 18 | 125 | 158 |
| Shamong | 7 | 5 | 17 | 29 |
| Southampton | 12 | 0 | 0 | 12 |
| Stafford | 14 | 2 | 171 | 187 |
| Tabernacle | 37 | 6 | 241 | 284 |
| Upper | 10 | 0 | 0 | 10 |
| Washington | 2 | 0 | 0 | 2 |
| Waterford | 10 | 45 | 83 | 138 |
| Weymouth | 3 | 1 | 0 | 4 |
| Winslow | 5 | 10 | 487 | 502 |
| Woodbine | 2 | 0 | 0 | 2 |
| Woodland | 4 | 0 | 0 | 4 |
| TOTAL: | 234 | 619 | 3818 | 4671 |

Notes:

- One transferable development right equals one-quarter Pinelands
 Development Credit.
- 2. Density increases with variances include cases when use variances involving Pinelands Development Credits were granted by municipalities.
- Total number of projects reflects an ongoing review and identification of abandoned, revised and closed projects, projects no longer requiring PDCs and projects having no activity for the previous five years.

TABLE 7

PINELANDS DEVELOPMENT CREDIT PROGRAM
PDC PRIVATE SALES – PRICE PER RIGHT

| Year of Purchase | Mean Sales Price | Median Sales Price | Price Range per Right | No. Rights Sold |
|---------------------|---------------------|-----------------------|---------------------------|--------------------|
| | | | | |
| 1984 | N/A | N/A | | 0 |
| 1985 | \$ 2,250.00 | \$ 2,250.00 | \$ 2,250.00 \$ 2,250.00 | 3 |
| 1986 | \$ 2,006.00 | \$ 2,083.00 | \$ 1,875.00 \$ 2,083.00 | 19 |
| 1987 | N/A | N/A | | 0 |
| 1988 | N/A | N/A | | 0 |
| 1989 | \$ 3,375.00 | \$ 2,875.00 | \$ 2,750.00 \$ 5,000.00 | 4 |
| 1990 | \$ 4,199.00 | \$ 4,125.00 | \$ 2,625.00 \$ 5,600.00 | 30 |
| 1991 | \$ 3,567.00 | \$ 3,437.00 | \$ 2,800.00 \$ 5,000.00 | 110 |
| 1992 | \$ 3,511.00 | \$ 3,500.00 | \$ 2,700.00 \$ 4,500.00 | 47 |
| 1993 | \$ 3,544.00 | \$ 3,125.00 | \$ 3,000.00 \$ 5,000.00 | 38 |
| 1994 | \$ 3,518.00 | \$ 3,500.00 | \$ 2,955.00 \$ 4,500.00 | 154 |
| 1995 | \$ 3,220.00 | \$ 3,206.00 | \$ 3,000.00 \$ 4,500.00 | 156 |
| 1996 | \$ 3,504.00 | \$ 3,500.00 | \$ 3,200.00 \$ 4,000.00 | 118 |
| 1997 | \$ 3,470.00 | \$ 3,500.00 | \$ 3,000.00 \$ 4,000.00 | 133 |
| 1998 | \$ 3,327.00 | \$ 3,400.00 | \$ 1,750.00 \$ 4,000.00 | 423 |
| 1999 | \$ 3,960.00 | \$ 3,750.00 | \$ 3,250.00 \$ 6,250.00 | 318 |
| 2000 | \$ 6,833.00 | \$ 6,500.00 | \$ 3,375.00 \$ 9,000.00 | 363 |
| 2001 | \$ 7,128.00 | \$ 7,500.00 | \$ 6,000.00 \$ 9,000.00 | 304 |
| 2002* | \$ 7,752.00 | \$ 8,000.00 | \$ 6,000.00 \$ 9,000.00 | 364 |
| 2003* | \$ 10,320.00 | \$ 10,000.00 | \$ 8,500.00 \$ 16,500.00 | 261 |
| 2004 | \$ 22,942.00 | \$ 22,000.00 | \$ 12,000.00 \$ 40,000.00 | 279 |
| 2005* | \$ 30,413.00 | \$ 30,000.00 | \$ 15,000.00 \$ 40,000.00 | 316 |
| 2006* | \$ 28,482.00 | \$ 29,871.00 | \$ 20,000.00 \$ 40,000.00 | 278 |
| 2007 | \$ 23,518.00 | \$ 22,000.00 | \$ 20,000.00 \$ 32,500.00 | 177 |
| 2008 | \$ 18,653.00 | \$ 19,000.00 | \$ 16,000.00 \$ 25,000.00 | 62 |

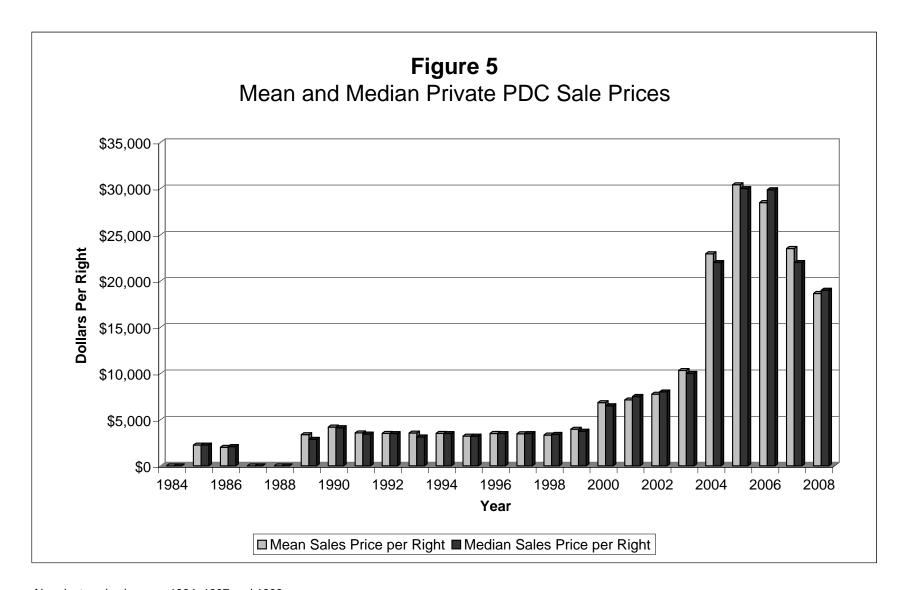
No private sales in years 1984, 1987 and 1988

In order to reflect the influence of the re-sale market, includes secondary as well as first-time sales, resulting in some multiple counting of rights

Prices are not adjusted for inflation

Does not include sales/transfers involving special circumstances such as gifts within families or sales including land

^{*} indicates years in which some sales were not reported until a later calendar year thus revising sales tables from original Summary Reports from those years



No private sales in years 1984, 1987 and 1988.

In order to reflect the influence of the re-sale market, includes secondary as well as first-time sales, resulting in some multiple counting of rights. Does not include sales/transfers involving special circumstances such as gifts within families or sales including land.

Source: 1991 Plan Review document (for data through mid-1991) and the PDC Bank